

Taleo Announces Record-Setting First Quarter Results

Record application revenue of \$47.6 million

Record total revenue of \$55.0 million

Closes largest Performance Management contract to date

Taleo Business Edition grows new customer wins by 43% quarter-over-quarter

Taleo Corporation (NASDAQ: TLEO), the leading provider of on-demand talent management solutions, today announced its financial results for the quarter ended March 31, 2010.

"This quarter was a testament to a theme we are seeing across our customers' businesses: talent equals growth," said Michael Gregoire, Chairman and Chief Executive Officer of Taleo. "As businesses move from cost-cutting to growth, they want insight to find and align the right people with the right initiatives. Customers and prospects alike are embracing Taleo's talent management solutions to provide that insight and drive their growth strategies."

First quarter highlights included:

Revenues of \$55.0 million, an increase of 14.5% year-over-year.

Application revenue of \$47.6 million, an increase of 15.4% year-over-year.

Net income of \$0.8 million, or \$0.02 per fully diluted share.

Non-GAAP net income of \$6.9 million, or \$0.16 per fully diluted share, an increase of 22.0% year-over-year.

Cash flow from operations of \$11.4 million.

Signed 260 new customers, including 19 new Taleo Enterprise customers and a record 241 new Taleo Business Edition customers.

Closed 5 large enterprise deals with annual contract values in excess of \$250,000.

Closed largest contract in Taleo's history for Talent Management suite, through a contract with Hewitt Associates. The contract expands an existing Taleo Recruiting relationship to include Taleo Performance Management.

Closed acquisition of Worldwide Compensation, Inc. on January 1, 2010, adding compensation management to suite of unified talent management solutions.

[...]

À propos de Taleo

Taleo (NASDAQ : TLEO) propose une suite unifiée de solutions en mode ASP et des services associés pour gérer l'ensemble des processus de gestion des talents : recrutement, mobilité interne, accueil des nouveaux collaborateurs (Onboarding), entretiens d'évaluation, objectifs individuels ou par équipe, gestion des carrières, plans de succession et rémunération.

Plus de 4 200 entreprises à travers le monde, dont 48% du Fortune 100 et 3 400 PME dans 200 pays et territoires, ont choisi les solutions Taleo pour évaluer, recruter et gérer l'ensemble de leurs collaborateurs afin d'améliorer leur performance et l'efficacité de leur processus RH.

La plateforme de gestion des talents de Taleo est basée sur une infrastructure puissante dont le taux de disponibilité est de 99,9%. Elle est hautement configurable et son interface conviviale facilite son utilisation par tous les acteurs de l'entreprise (dirigeants, cadres, employés).

La « Grille des Talents » de Taleo permet aux entreprises à travers le monde d'exploiter l'ensemble des ressources proposées par la communauté Taleo, composée de clients, de candidats et de partenaires, afin de les aider à répondre à leurs besoins en gestion des talents.

Plus d'information : www.taleo.fr ou www.taleo.com