

### VMware et HP dévoilent une solution permettant de simplifier la gestion des Datacenters

*HP Insight Control pour VMware vCenter Server est la première solution unifiée permettant de gérer à la fois les environnements virtuels et physiques*

**Issy-les-Moulineaux, le 1<sup>er</sup> septembre 2009** – Aujourd’hui lors de VMworld 2009, VMware et HP annoncent le lancement d’une solution qui permettra à leurs clients de gérer à la fois les environnements virtuels et physiques à partir de la console VMware vCenter. Cette solution permettra d’accroître l’efficacité de l’administrateur et de répondre aux besoins des entreprises qui souhaitent une intégration plus étroite entre les environnements physiques et virtuels afin d’en simplifier l’utilisation et d’offrir une plus grande maîtrise des infrastructures à travers une interface simple et ergonomique.

### VMware and HP Unveil Solution to Simplify Datacenter Management

*HP Insight Control Is the First Integration with VMware vCenter™ Server to Provide a Single Solution for Managing Both Physical and Virtual Infrastructures*

**Issy-les-Moulineaux, le 1<sup>er</sup> septembre 2009** - Today at VMworld 2009, VMware and HP announced a solution that will enable customers to manage both physical and virtual infrastructure through the VMware vCenter™ console. This solution will increase administrator efficiency. HP Insight Control for VMware vCenter™ Server, the first integration of its kind, was unveiled during HP’s Super Session keynote at VMworld 2009. It is also being presented at demonstrations throughout the event and at the HP booth in the Solutions Exchange (Booth No. 2023).

Customers are demanding tighter integration between virtual and physical environments to simplify the user experience and provide greater infrastructure control in a simple, familiar interface. HP Insight Control for VMware vCenter Server will enable administrators to more efficiently and easily manage both the physical and virtual components of their virtualized infrastructure through the VMware vCenter console. Customers can streamline day-to-day monitoring and management tasks while freeing up IT staff to focus on more strategic projects that better align technology to business needs.

*“VMware and HP have joined together to help customers maximize their return on*

*investment in virtualization, continuing our longstanding relationship of deep technology collaboration,” said Raghu Raghuram, vice president and general manager, Server Business Unit, VMware. “The new HP Insight Control for VMware vCenter™ Server combines two industry-leading management solutions to offer customers the best of both worlds through ‘single-pane-of-glass’ infrastructure management. The solution will help customers manage virtualized environments more easily, with familiar tools that their IT staff has been trained on. At the same time, customers will be able to improve operational efficiencies by spending less time on maintenance issues and more time building out solutions that will help increase revenue.”*

*“Customers need both a technology infrastructure that accelerates their business and one that addresses the issue of rising management costs,” said Mark Potter, senior vice president and general manager, Infrastructure Software and Blades, HP. “HP and VMware have a shared vision of providing the best environment to improve administrator productivity, resource utilization and time-to-market for technology services to support business demand.”*

HP and VMware have delivered industry-leading solutions for more than seven years to solve customer problems around virtualizing their infrastructures and managing both physical and virtual environments.

HP Insight Control for VMware vCenter Server will empower customers to:

- **Automatically reduce server problems:** IT staff can gain deep insight into their HP physical infrastructures through the VMware vCenter console. If HP tools detect a potential failure, an alarm is passed to the VMware vCenter console, placing the server in maintenance mode while VMware Distributed Resource Scheduler (DRS), a component of VMware vSphere™ 4, automatically relocates the virtualized workload to a different host. In addition to ensuring uptime for virtual environments, HP Insight Control is a powerful solution to help manage physical servers. Using HP Insight Control to help manage physical infrastructure can decrease server downtime by up to 77%.<sup>(1)</sup>,
- **Increase IT staff efficiency:** With HP Insight Control for VMware vCenter Server, administrators will have access to the information they need to quickly resolve problems. This eliminates the need to switch between consoles to identify hardware issues that may impact application availability. Customers who use HP Insight Control to manage their HP ProLiant and HP BladeSystem physical infrastructures have been able to increase server-to-administrator ratios by up to 98%.<sup>(1)</sup>
- **Manage infrastructure globally:** Customers will be able to remotely manage and troubleshoot VMware virtualized HP ProLiant and BladeSystem servers using HP Integrated Lights Out Advanced capabilities directly from the VMware vCenter Server console, resulting in quicker resolution of system issues and increased server uptime,
- **Reduce energy costs:** Intelligent power measurement and control through VMware Distributed Power Management (DPM) and HP Insight Control combined with energy-efficient HP hardware will help customers reduce power costs and their carbon footprint. With HP Insight Control, customers can triple the capacity of their datacenters without expanding their existing power envelopes.<sup>(2)</sup>.

*"We've already had huge success with VMware virtualization on HP ProLiant and BladeSystem hardware through our server consolidation project, and now our focus is on determining how we can optimize management of this environment,"* said Joel Fuller, technical architect at Kroll Ontrack, a technology-driven services, software and consulting company that helps legal, corporate and government entities and consumers recover, search, analyze, produce and present data efficiently and cost-effectively. *"HP Insight Control for VMware vCenter Server will help my team respond more quickly to ever-increasing service-level demands while eliminating many of the mundane tasks that consume much of their time."*

VMware and HP plan to continue to develop go-to-market programs that leverage both companies' direct and channel sales forces.

*"Customers have been asking us for solutions that reduce management complexity and risk of downtime,"* said James Geis, director of solution development at Forsythe, a North American IT infrastructure integrator. *"This new joint solution from HP and VMware will provide a strong server virtualization management solution that addresses those issues."*

For more information on the HP Insight Control plug-in for VMware vCenter Server, please visit <http://www.hp.com/go/icevcenter>.

#### **Availability**

HP Insight Control customers are entitled to the VMware vCenter integrations when they purchase an HP Insight Control license. Pricing starts at \$349 per server. The software is expected to be available in the first quarter of 2010.

#### **About HP**

HP, the world's largest technology company, simplifies the technology experience for consumers and businesses with a portfolio that spans printing, personal computing, software, services and IT infrastructure. More information about HP (NYSE: HPQ) is available at <http://www.hp.com/>.

#### **About VMworld 2009**

Now in its sixth year, VMworld 2009, with more than 10,000 attendees and over 200 sponsors and exhibitors, is the must-attend event for IT professionals looking for actionable ideas, innovative products and best practices for virtualizing their business – from the desktop to the datacenter to the cloud. Under the theme "Hello Freedom," VMware and virtualization are changing the world of IT – no longer is IT tethered to complicated, expensive and inefficient systems. Say goodbye to the limitations of the traditional ways of computing and hello to the power to innovate. See how virtualization frees the lives of those that embrace it. Super Sessions are being given by Platinum Sponsors Cisco, Dell, EMC, HP, IBM, Intel, NetApp, Symantec, Wyse and VMware. VMworld features more than 300 breakout sessions and hands-on labs, led by VMware and industry professionals, and is being held August 31- September 3 at Moscone Center in San Francisco.

#### **About VMware**

VMware delivers solutions for business infrastructure virtualization that enable IT organizations to energize businesses of all sizes. With the industry leading virtualization platform – VMware vSphere™ – customers rely on VMware to reduce capital and operating expenses, improve agility, ensure business continuity, strengthen security and go green. With 2008 revenues of \$1.9 billion, more than 150,000 customers and 22,000 partners, VMware is the leader in virtualization which consistently ranks as a top priority among CIOs. VMware is headquartered in Silicon Valley with offices throughout the world and can be found online at [www.vmware.com](http://www.vmware.com)

###

(1) IDC White Paper Sponsored by HP, Gaining Business Value and ROI with HP Insight Control, No. 218069, May 2009.

(2) HP Performance Engineering Team, 2008 Benchmark: Percentage increase in server density compares the number of servers that can be deployed using Dynamic Power Capping with the number of servers that can be deployed using server faceplate values. Density improvements may vary based on how customers budget

power and cooling resources.