

## **VisionWaves and The Eagle Compliance Company join forces in Export Compliance Control**

The Netherlands - On 1 July 2009, Harald Kokelkoren of VisionWaves and Gert Demmink of The Eagle Compliance Company (TECC) signed a collaboration agreement at the VisionWaves headquarters in Zeist, in the presence of Marc van Lokven, who is responsible for VisionWaves' A&D market.

The foundation for this collaboration was laid during the Lockheed Martin Supplier Conference in Fort Worth, Texas, last September, where the benefits of combining both parties' products and services quickly became evident. TECC's export compliance expertise and VisionWaves' proposition allow both companies to comply with the regulations quickly and sustainably, thus preventing substantial fines. Thanks to embedding Export Compliance Control expertise in the VisionWaves proposition, avoiding fines does not become an end in itself. Rather, export compliance is achieved in relation to the organisation's broader performance objectives.

VisionWaves' Intelligent Management Platform (IMP), acclaimed by Gartner, offers opportunities for integrating and embedding export compliance into the broader organisational context while allowing insights. Managers at all levels are given the specific insight they need, while coherence is facilitated. Any deviation from the required standards is signalled proactively at the right level. This makes it possible to solve incidents as well as to define and implement sustainable improvements. TECC has collaborated with VisionWaves to map out the required processes and regulations as well as critical performance and risk indicators, thus achieving rapid results. These results also facilitate both internal and external audits.

This approach also links well with EN/AS9100, ISO 28000 and other standards. VisionWaves and TECC are currently working on the business case within the NIFARP logistic framework.

VisionWaves has offices in the Netherlands, Britain and Chile. TECC operates from the Netherlands and the United States (and has a presence in practically all continents through the RSMi network to which TECC belongs indirectly). The two companies together are able to service organisations locally in large parts of the world.

### **About VisionWaves**

VisionWaves provides industry management solutions, which enable organizations to create sustainable value in quickly changing markets. This solution exists from an intelligent management platform with best practice content, methodology and software. VisionWaves works for organizations in the sectors aviation and defense, banks and insurance, healthcare and the public sector. In each of this sector she cooperates with renowned partners. For further information [www.visionwaves.com](http://www.visionwaves.com)

### **About TECC**

Visionary in approach and delivering made-to-order compliance tools with an unmatched level of expertise and craft, The Eagle Compliance Company (TECC) designed control systems and support services set new standards for the most important transactions in your business.