

Tata Communications Announces Record Growth & Investment Momentum at its Global Summit

Tata Communications, a leading provider of the new world of communications, today held its first Global Media and Analysts Summit in London where it revealed record growth for business volumes despite the recession and continued investments in global infrastructure, services and emerging market initiatives.

Tata Communications today announced that its international wholesale voice minutes grew 33% from 24 to 32 billion minutes from 2009 to 2010, extending its lead as the world's largest international wholesale voice carrier. With its latest sub-sea cable upgrades, the company now carries 8 Tbps lit capacity and continues to be the world's largest submarine cable operator.

Further, Tata Communications revealed today that its global data center footprint now has 42 facilities worldwide (with the latest addition of the Cape Town data center in South Africa) that accommodate more than 10,000 racks and a million square feet of space.

In addition, the company announced that the volume of Internet backbone traffic going over its global IP network increased 66% and now carries more than 1,600 petabits of traffic globally per month, up from 960 petabits in 2009.

Revenues and Investments

Between 2009 and 2010, Tata Communications' gross revenues grew 5% for its voice business and 10% for its data services business while most other players in the telecom industry had lower single digit growth, if at all. Moreover, bucking the recent downsizing trend, Tata Communications grew its global workforce by 600 to 6400 employees, a 10% increase over the last 12 months.

In terms of investments, Tata Communications invested more than US\$2 billion over the last four years in building infrastructure and new service capabilities as well as entering new markets. In 2008, the company announced an investment of US\$2 billion over its FY09-FY11 and during the first two years of the three year period Tata Communications has already invested nearly US\$1.2 billion.

For more details and charts, see: [Tata Communications posts record business volumes and achieves new milestones for its global services \(includes announcement summary\)](#).

Here are the other highlights of the announcements made today:

- [Tata Communications achieves record capacity upgrades and starts new builds on the TGN in response to growing bandwidth demand](#): Supply capacity has been upgraded across the Tata Global Network (TGN) cable system with capacity upgrades on TGN-Intra Asia, TGN-Pacific and TGN-India Asia. Tata Communications is also deploying TGN-Gulf and will complete TGN-Eurasia by the first half of 2010, which will complete the TGN cable ring around the world.
- Tata Communications today announced that the migration of its global voice network core to an IP-based Next Generation Network (NGN) will be completed by the end of Q1, 2010. The NGN will provide a dramatically simplified network architecture and help the industry expedite its path towards a fully converged IP world. See: [Tata Communications to complete deployment of its next generation IP network by end of Q1, 2010](#)

- Tata Communications and South Africa carrier Neotel today announced the opening of their data centre in Cape Town. This data centre will complement their existing data centre in Johannesburg to provide infrastructure and managed services including colocation, hosting, security and cloud computing to the fast growing South African market. See: [Tata Communications continues emerging markets' investment momentum](#)
- Tata Communications today announced its global number portability routing solution for mobile network operators that now links to national number portability databases in 12 countries and which will expand to cover 24 countries by the end of 2010. This service will let operators worldwide benefit from lower cost and better quality calls by ensuring that number portability calls terminate to the correct carrier on the first try. See: [Tata Communications' number portability routing solution reaches milestone with 12 countries linked and a total of 24 targeted by 2010](#)
- [Tata Communications manages 13 Telepresence public rooms and targets another 25 by the end of 2010](#): The company continues to grow the world's largest public room Telepresence network to make immersive real-time collaboration more accessible to people worldwide. Tata Communications is also the only provider to maintain Telepresence Exchange infrastructure on three continents, allowing Telepresence rooms globally to be connected regardless of the network or service provider they belong to.

Future Focus

Over the next two to three years, Tata Communications will focus on:

- Redefining "wholesale" from a commodity, low value business to a partnership-driven, value-enhancing one
- Expanding access networks in India including rolling out wireless (WiMAX) networks for business and consumers
- Rapidly growing its global enterprise segment with catalyst services including Telepresence, media and entertainment solutions, Ethernet and cloud computing
- Achieving global benchmarks in customer services and operations
- Creating at least one new "home market" in addition to India and South Africa